

Another Strategic Contract Win for Austin in Northern Chile

Brisbane, 13 August 2013: The Directors of Austin Engineering Limited (ASX trading code: **ANG**) are pleased to announce the award of another new and important contract with one of our large mining customers in Chile.

Austin's operation in Calama in northern Chile has secured a five-year contract for the provision of heavy equipment lifting and support services for Codelco's Gaby mine. Codelco is the Chilean state-owned copper mining company and its Gabriela Mistral ("Gaby") mine, which is located 120km south of Calama, has significant reserves and an expected operating life of over fifteen years. The base value of the contract, assuming current exchange rates, is approximately \$14.5m with additional 'spot' services estimated at between \$2.5m and \$4m. The contract will commence in the middle of September 2013.

Commenting on the contract, Managing Director Michael Buckland said "This is an excellent contract win and it reinforces the importance and potential of our strategic presence in Chile. The Calama region is the central hub of the Chilean copper industry and the expansion of Austin's business in this area will provide further revenue growth opportunities. The Gaby contract provides five years of base earnings contribution plus additional earnings from the provision of spot services for our best margin-performing business."

"We have recently been successful in securing dump truck tray repair work from the Gaby mine. The addition of equipment lifting and support services will further benefit Austin as it pursues more repair work from the mine and the wider Codelco organisation, which has five large copper mines in the Calama area".

The success of this contract follows the award of the three-year contract for on-site services and off-site repairs for Codelco's Ministro Hales mine as announced by Austin on 7 August 2013.

End

For further information, contact Managing Director Michael Buckland or Chief Financial Officer Colin Anderson on +61 7 3271 2622.

About Austin Engineering: Austin Engineering Limited is an engineering company with manufacturing facilities in Australia, the USA, South America, Indonesia and the Middle East. The Australian facilities manufacture, assemble, repair and maintain (on and off-site) products used in the mining and resources sector. Key product lines include dump truck bodies, large service vehicles, excavator buckets, materials handling equipment, mineral processing equipment, industrial radiator and cooling products as well as large structural steel projects. The USA facility (Westech) based in Casper, Wyoming, services the North American mining markets and is an industry-leading designer and manufacturer of specialised lightweight dump truck bodies. The operations located in Chile, Peru, Colombia and Indonesia manufacture dump truck bodies and other mining products for their respective markets. The Middle East operation principally services the aluminium smelter industries in the region. Austin also own rights to innovative welding processes which have been introduced to improve welding productivity. Robotic welding systems are also used for product lines, general fabrications and repetitive production processes. For more information visit www.austineng.com.au.